

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

The TIMS Reports is a detailed analysis of rates and roomtypes being distributed by Central Reservation Offices (CRO) to Global Distributions Systems (GDS.)

Sold Out Nights

	Thu 5/23	Fri 5/24	Sat 5/25	Sun 5/26	Mon 5/27	Tue 5/28	Wed 5/29	Thu 5/30	Fri 5/31	Sat 6/01	Sun 6/02	Mon 6/03	Tue 6/04	Wed 6/05	Thu 6/06	Fri 6/07	Sat 6/08	Sun 6/09	Mon 6/10	Tue 6/11	Wed 6/12	Thu 6/13	Fri 6/14	Sat 6/15	Sun 6/16	Mon 6/17	Tue 6/18	Wed 6/19
WESTIN	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	MLS	O	O	O	O	O	O	O	O
HILTON	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	XXX	XXX	O	O	O	XXX	XXX	O	O	O
HYATT REGENCY	O	O	O	O	O	O	O	O	O	O	O	XXX	XXX	O	O	O	O	O	O	XXX	XXX	O	O	XXX	O	XXX	O	O
MARRIOTT	O	O	O	O	O	O	O	O	O	O	O	O	XXX	O	O	O	O	O	XXX	XXX	O	O	O	XXX	O	O	O	O
OMNI	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	XXX	O	O	XXX	O	O	O	O	O	O
SHERATON	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	CTA	CTA	CTA	O	O	O	O	O	O	O	O

Sold Out Nights chart illustrates when CRS information from GDS shows there are no rooms available for a one-night stay on the dates of this reporting period.
 "O" = Open "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect Some hotels use: "MLS"=Minimum Length of Stay and "CTA"=Closed to Arrival - (see comment)

Member Discount Dates Available

XXX - Member Discount Rates are **CLOSED** but Hotel is open = No Member Discount Rates offered this reporting period

	Thu 5/23	Fri 5/24	Sat 5/25	Sun 5/26	Mon 5/27	Tue 5/28	Wed 5/29	Thu 5/30	Fri 5/31	Sat 6/01	Sun 6/02	Mon 6/03	Tue 6/04	Wed 6/05	Thu 6/06	Fri 6/07	Sat 6/08	Sun 6/09	Mon 6/10	Tue 6/11	Wed 6/12	Thu 6/13	Fri 6/14	Sat 6/15	Sun 6/16	Mon 6/17	Tue 6/18	Wed 6/19
WESTIN	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	MLS	O	O	O	O	O	O	O	O
HILTON	O	O	O	O	XXX	XXX	XXX	O	O	O	O	XXX	O	O	O	O	O	O	XXX	XXX	O	O	O	XXX	XXX	O	O	O
HYATT REGENCY	O	O	O	O	O	O	O	O	O	O	O	XXX	XXX	O	O	O	O	O	O	XXX	XXX	O	O	XXX	O	XXX	O	O
MARRIOTT	O	O	O	O	O	O	O	O	O	O	O	O	XXX	O	O	O	O	O	XXX	XXX	XXX	O	O	XXX	O	O	O	O
OMNI	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	XXX	O	O	XXX	O	O	O	O	O	O
SHERATON	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	CTA	CTA	CTA	O	O	O	O	O	O	O	O

Member Discounts Dates Available chart displays when the hotels have Qualified Member Discount rates open or closed.
 "O" = Member Discount Rates Open "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

TIMS Competitive Rate Analysis Report for the Sample Report

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Reporting Period:

Data Captured:

Low Rate

	- "Low Rate Alert"														- "High Rate Alert"													
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	99	99	99	175	175	215	215	215	125	125	175	215	215	215	215	235	175	215	295	MLS	335	335	145	185	175	175	215	215
HILTON	109	99	99	99	179	179	179	109	109	109	109	179	199	199	199	109	109	209	XXX	XXX	199	109	109	XXX	XXX	209	209	209
HYATT REGENCY	144	95	95	95	95	144	144	144	144	144	144	XXX	XXX	144	144	144	144	144	229	XXX	XXX	144	144	XXX	144	XXX	144	144
MARRIOTT	209	109	109	169	169	169	169	169	109	109	209	209	XXX	209	209	109	129	209	XXX	XXX	275	209	209	XXX	209	209	209	209
OMNI	159	95	99	99	99	159	159	159	139	139	159	159	225	159	159	139	159	159	XXX	299	225	XXX	299	159	159	159	159	159
SHERATON	189	99	99	99	99	189	189	189	109	109	189	189	189	189	189	129	129	CTA	CTA	CTA	189	189	129	129	149	149	149	189

The Low Rate chart analyzes the lowest, non-qualified room rate for a 1 night stay. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival
"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Low Rate Variance

	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	99	99	99	175	175	215	215	215	125	125	175	215	215	215	215	235	175	215	295	MLS	335	335	145	185	175	175	215	215
HILTON	10	0	0	(76)	4	(36)	(36)	(106)	(16)	(16)	(66)	(36)	(16)	(16)	(16)	(126)	(66)	(6)	XXX	XXX	(136)	(226)	(36)	XXX	XXX	34	(6)	(6)
HYATT REGENCY	45	(4)	(4)	(80)	(80)	(71)	(71)	(71)	19	19	(31)	XXX	XXX	(71)	(71)	(91)	(31)	(71)	(66)	XXX	XXX	(191)	(1)	XXX	(31)	XXX	(71)	(71)
MARRIOTT	110	10	10	(6)	(6)	(46)	(46)	(46)	(16)	(16)	34	(6)	XXX	(6)	(6)	(126)	(46)	(6)	XXX	XXX	(60)	(126)	64	XXX	34	34	(6)	(6)
OMNI	60	(4)	0	(76)	(76)	(56)	(56)	(56)	14	14	(16)	(56)	10	(56)	(56)	(96)	(16)	(56)	XXX	299	(110)	XXX	154	(26)	(16)	(16)	(56)	(56)
SHERATON	90	0	0	(76)	(76)	(26)	(26)	(26)	(16)	(16)	14	(26)	(26)	(26)	(26)	(106)	(46)	CTA	CTA	CTA	(146)	(146)	(16)	(56)	(26)	(26)	(66)	(26)

Low Rate Variance shows the difference between the host hotel's and each competitor's low rate. (Top row is Host Hotel's Low rate.) "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect
X = Competitors Rate is HIGHER than Host Hotel's rate by x. (X) = Competitor's Rate is LOWER than Host Hotel's rate by x. "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Low Rate History

	- O-X - Open last TIMS Report - Sold out this TIMS Report														- X-X - Sold out last TIMS Report - Sold out this TIMS Report													
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	(116)	(6)	(6)	(20)	0	0	0	0	(20)	(20)	0	(40)	0	0	0	40	0	0	0	MLS	335	--	--	--	--	--	--	--
HILTON	(80)	0	0	0	(20)	(20)	(20)	(90)	0	0	(90)	(20)	0	0	0	0	0	0	X-X	X-X	(140)	--	--	--	--	--	--	--
HYATT REGENCY	0	0	0	0	(49)	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	229	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	0	O-X	0	0	0	0	0	X-X	X-X	66	--	--	--	--	--	--	--
OMNI	0	0	0	0	0	0	0	0	139	139	0	0	0	0	0	(20)	0	0	X-X	299	0	--	--	--	--	--	--	--
SHERATON	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(20)	CTA	CTA	CTA	0	--	--	--	--	--	--	--

Low Rate History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)
"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

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Data Captured:

Low Corp Rate

	- "Low Rate Alert"														- "High Rate Alert"													
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	215	175	175	175	175	215	215	215	175	175	175	215	215	215	215	235	175	215	295	MLS	335	335	175	195	175	175	215	215
HILTON	189	99	99	99	189	189	189	189	109	109	199	199	199	199	199	109	109	209	XXX	XXX	199	199	199	XXX	XXX	209	209	209
HYATT REGENCY	209	XXX	XXX	XXX	XXX	209	209	209	209	209	209	XXX	XXX	209	209	209	209	209	229	XXX	XXX	229	209	XXX	209	XXX	209	209
MARRIOTT	209	209	209	169	169	169	169	169	169	169	209	209	XXX	209	209	209	209	209	XXX	XXX	XXX	209	209	XXX	209	XXX	209	209
OMNI	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	XXX	299	225	XXX	299	225	225	225	225	225
SHERATON	189	219	219	219	189	189	189	189	219	219	189	189	189	189	189	219	CTA	CTA	CTA	189	189	219	219	149	149	149	189	189

Low "Corp" Rate shows the lowest non-qualified Corporate, Rack or Best Available rate (whichever is lower) for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Low Corp Variance

	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	215	175	175	175	175	215	215	215	175	175	175	215	215	215	215	235	175	215	295	MLS	335	335	175	195	175	175	215	215
HILTON	(26)	(76)	(76)	(76)	14	(26)	(26)	(26)	(66)	(66)	24	(16)	(16)	(16)	(16)	(126)	(66)	(6)	XXX	XXX	(136)	(136)	24	XXX	XXX	34	(6)	(6)
HYATT REGENCY	(6)	XXX	XXX	XXX	XXX	(6)	(6)	(6)	34	34	34	XXX	XXX	(6)	(6)	(26)	34	(6)	(66)	XXX	XXX	(106)	34	XXX	34	XXX	(6)	(6)
MARRIOTT	(6)	34	34	(6)	(6)	(46)	(46)	(46)	(6)	(6)	34	(6)	XXX	(6)	(6)	(26)	34	(6)	XXX	XXX	XXX	(126)	34	XXX	34	34	(6)	(6)
OMNI	10	50	50	50	50	10	10	10	50	50	50	10	10	10	10	(10)	50	10	XXX	299	(110)	XXX	124	30	50	50	10	10
SHERATON	(26)	44	44	44	14	(26)	(26)	(26)	44	44	14	(26)	(26)	(26)	(26)	(46)	44	CTA	CTA	CTA	(146)	(146)	44	24	(26)	(26)	(66)	(26)

Low Corp Variance shows the difference between the host hotel's and each competitor's Low Corp Rate. (Top row is Host Hotel's Low Corp.) "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect X = Competitors Rate is HIGHER than Host Hotel's rate by x. (X) = Competitor's Rate is LOWER than Host Hotel's rate by x. "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Low Corp History

	- O-X - Open last Report - Sold out this Report														- X-X - Sold out last Report - Sold out this Report													
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	0	0	0	(20)	0	0	0	0	0	0	0	(40)	0	0	0	40	0	0	0	MLS	335	--	--	--	--	--	--	--
HILTON	0	0	0	0	(10)	(10)	(10)	(10)	(30)	(30)	0	0	0	0	0	0	(30)	0	X-X	X-X	(140)	--	--	--	--	--	--	--
HYATT REGENCY	0	X-X	X-X	X-X	O-X	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	229	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	0	O-X	0	0	0	0	0	X-X	X-X	O-X	--	--	--	--	--	--	--
OMNI	0	0	0	0	0	0	0	225	225	225	0	0	0	0	0	0	0	0	X-X	299	0	--	--	--	--	--	--	--
SHERATON	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	40	70	CTA	CTA	CTA	0	--	--	--	--	--	--	--

Low Corp History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Auto Associations Low Rate

	XXX = Auto Assoc. Rates are Closed but the Hotel is still available												= No Auto Assoc. Rates offered this reporting period															
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	168	168	168	168	168	168	168	168	168	168	168	XXX	168	168	208	208	168	208	XXX	MLS	XXX	XXX	168	208	168	168	XXX	XXX
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	179	179	179	XXX	XXX	188	XXX	XXX	179	XXX	XXX	XXX	XXX	188	188	188
HYATT REGENCY	175	175	175	175	175	175	175	175	197	197	197	XXX	XXX	175	175	175	175	197	XXX	XXX	175	175	XXX	175	XXX	175	175	
MARRIOTT	157	157	157	157	157	157	157	157	157	157	157	157	XXX	157	XXX	157	157	XXX	XXX	XXX	XXX	XXX	XXX	XXX	157	157	157	157
OMNI	203	107	107	107	107	203	203	203	203	203	203	203	203	203	203	203	203	203	XXX	XXX	203	XXX	XXX	203	203	203	203	203
SHERATON	XXX	109	109	169	169	XXX	169	169	109	109	169	169	169	169	169	109	109	CTA	CTA	CTA	169	169	109	109	169	169	169	169

Auto Assoc. Low Rate displays the lowest rate available to any Auto Assoc. member for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Auto Associations Variance

	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	168	168	168	168	168	168	168	168	168	168	168	XXX	168	168	208	208	168	208	XXX	MLS	XXX	XXX	168	208	168	168	XXX	XXX
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11	11	(29)	XXX	XXX	(20)	XXX	XXX	179	XXX	XXX	XXX	XXX	20	188	188
HYATT REGENCY	7	7	7	7	7	7	7	7	29	29	29	XXX	XXX	7	(33)	(33)	7	(33)	197	XXX	XXX	175	7	XXX	7	XXX	175	175
MARRIOTT	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	157	XXX	(11)	XXX	(51)	(11)	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(11)	(11)	157	157
OMNI	35	(61)	(61)	(61)	(61)	35	35	35	35	35	35	203	35	35	(6)	(6)	35	(6)	XXX	XXX	203	XXX	XXX	(6)	35	35	203	203
SHERATON	XXX	(59)	(59)	1	1	XXX	1	1	(59)	(59)	1	169	1	1	(39)	(99)	(59)	CTA	CTA	CTA	169	169	(59)	(99)	1	1	169	169

Auto Assoc. Variance displays the difference between the host hotel's Low Rate and each competitor's Low Rate. (First row is Low rates for Host Hotel.) (X) = Competitor's Rate is LOWER than Host Hotel X = Competitors Rate is HIGHER than Host Hotel's rate by x. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Auto Associations Low Rate History

	O-X - Open last Report - Sold out this Report												X-X - Sold out last Report - Sold out this Report															
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	0	0	0	0	0	0	0	0	0	0	0	X-X	0	0	40	40	0	0	X-X	X-X	X-X	--	--	--	--	--	--	--
HILTON	X-X	X-X	X-X	X-X	O-X	O-X	O-X	O-X	X-X	X-X	O-X	O-X	0	0	0	X-X	X-X	0	X-X	X-X	179	--	--	--	--	--	--	--
HYATT REGENCY	0	0	0	0	0	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	197	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	0	X-X	0	X-X	0	0	X-X	X-X	X-X	X-X	--	--	--	--	--	--	--
OMNI	0	0	0	0	0	0	0	203	203	203	0	0	0	0	0	0	0	0	X-X	X-X	0	--	--	--	--	--	--	--
SHERATON	O-X	0	0	0	0	O-X	0	0	0	0	0	0	0	0	0	0	(60)	X-X	X-X	X-X	0	--	--	--	--	--	--	--

Low Auto Assoc. History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Senior Citizens Low Rate

WESTIN

HILTON

HYATT REGENCY

MARRIOTT

OMNI

SHERATON

XXX = Sr Citizen Rates are Closed but the Hotel is still available														= No Sr Citizen Rates offered this reporting period													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
168	168	168	XXX	XXX	XXX	XXX	XXX	168	168	168	168	168	168	168	168	168	168	168	MLS	168	168	168	168	168	168	168	168
XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	155	155	155	XXX	XXX	155	XXX	XXX	155	XXX	XXX	XXX	XXX	155	155	155
119	119	119	119	119	119	119	119	119	119	119	XXX	XXX	134	134	134	134	134	134	XXX	XXX	134	134	XXX	134	XXX	134	134
209	209	209	209	209	209	209	209	209	209	209	209	XXX	209	XXX	209	209	XXX	XXX	XXX	XXX	XXX	XXX	XXX	209	209	209	209
203	107	107	107	107	203	203	203	203	203	203	203	203	203	203	203	203	203	203	XXX	XXX	203	XXX	XXX	203	203	203	203
XXX	169	169	169	169	XXX	169	169	169	169	169	169	169	169	169	169	169	169	CTA	CTA	CTA	169	169	169	169	169	169	169

Sr Citizens Low Rate displays the lowest rate available to any Sr Citizens for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Senior Citizens Variance

WESTIN

HILTON

HYATT REGENCY

MARRIOTT

OMNI

SHERATON

Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
168	168	168	XXX	XXX	XXX	XXX	XXX	168	168	168	168	168	168	168	168	168	168	168	MLS	168	168	168	168	168	168	168	168
XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(13)	(13)	(13)	XXX	XXX	(13)	XXX	XXX	(13)	XXX	XXX	XXX	XXX	(13)	(13)	(13)
(49)	(49)	(49)	119	119	119	119	119	(49)	(49)	(49)	XXX	XXX	(34)	(34)	(34)	(34)	(34)	(34)	XXX	XXX	(34)	(34)	XXX	(34)	XXX	(34)	(34)
41	41	41	209	209	209	209	209	41	41	41	41	XXX	41	XXX	41	41	XXX	XXX	XXX	XXX	XXX	XXX	XXX	41	41	41	41
35	(61)	(61)	107	107	203	203	203	35	35	35	35	35	35	35	35	35	35	XXX	XXX	35	XXX	XXX	35	35	35	35	35
XXX	1	1	169	169	XXX	169	169	1	1	1	1	1	1	1	1	1	1	CTA	CTA	CTA	1	1	1	1	1	1	1

Sr Citizens Low Rate Variance displays the difference between the host hotel's Low Rate and each competitor's. (First row is Low rates for Host.) (X) = Competitor's Rate is LOWER by X.

X = Competitor's Rate is HIGHER by X. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Senior Citizens Low Rate History

WESTIN

HILTON

HYATT REGENCY

MARRIOTT

OMNI

SHERATON

O-X - Open last Report - Sold out this Report														X-X - Sold out last Report - Sold out this Report													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
0	0	0	0	0	0	0	0	0	0	0	X-X	0	0	40	40	0	0	X-X	X-X	X-X	--	--	--	--	--	--	--
X-X	X-X	X-X	X-X	O-X	O-X	O-X	O-X	X-X	X-X	O-X	O-X	0	0	0	X-X	X-X	0	X-X	X-X	179							
0	0	0	0	0	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	197	X-X	X-X	--	--	--	--	--	--	--
0	0	0	0	0	0	0	0	0	0	0	0	X-X	0	X-X	0	0	X-X	X-X	X-X	X-X							
0	0	0	0	0	0	0	203	203	203	0	0	0	0	0	0	0	0	X-X	X-X	0	--	--	--	--	--	--	--
O-X	0	0	0	0	O-X	0	0	0	0	0	0	0	0	0	0	0	(60)	X-X	X-X	X-X	0	--	--	--	--	--	--

Low Sr Citizens History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Government Low Rate

XXX = Govt Rates are Closed but the Hotel is still available														= No Govt Rates offered this reporting period													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	99	99	99	XXX	XXX	XXX	XXX	XXX	110	110	110	110	110	110	110	110	110	110	MLS	110	110	110	110	110	110	110	110
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	93	93	93	XXX	XXX	93	XXX	XXX	93	XXX	XXX	XXX	XXX	93	93	93
HYATT REGENCY																											
MARRIOTT	93	93	93	93	93	93	93	93	93	93	93	XXX	93	XXX	93	93	XXX	XXX	XXX	XXX	XXX	XXX	XXX	93	93	93	93
OMNI	93	93	93	93	93	93	93	93	93	93	93	93	93	93	93	93	93	XXX	XXX	93	XXX	XXX	93	93	93	93	93
SHERATON	XXX	110	110	110	110	XXX	110	110	110	110	110	110	110	110	110	110	CTA	CTA	CTA	119	119	119	119	119	119	119	119

Govt Low Rate displays the lowest rate available to any Govt employee for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Government Variance

Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	99	99	99	XXX	XXX	XXX	XXX	XXX	110	110	110	110	110	110	110	110	110	110	MLS	110	110	110	110	110	110	110	110
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(75)	(75)	(75)	XXX	XXX	(75)	XXX	XXX	(75)	XXX	XXX	XXX	XXX	(75)	(75)	(75)
HYATT REGENCY	(168)	(168)	(168)						(168)	(168)	(168)	XXX	XXX	(168)	(168)	(168)	(168)	(168)	XXX	XXX	(168)	(168)	XXX	(168)	XXX	(168)	(168)
MARRIOTT	(75)	(75)	(75)	93	93	93	93	93	(75)	(75)	(75)	(75)	XXX	(75)	XXX	(75)	(75)	XXX	XXX	XXX	XXX	XXX	XXX	(75)	(75)	(75)	(75)
OMNI	(75)	(75)	(75)	93	93	93	93	93	(75)	(75)	(75)	(75)	(75)	(75)	(75)	(75)	(75)	XXX	XXX	(75)	XXX	XXX	(75)	(75)	(75)	(75)	(75)
SHERATON	XXX	(58)	(58)	110	110	XXX	110	110	(58)	(58)	(58)	(58)	(58)	(58)	(58)	(58)	(58)	CTA	CTA	CTA	(49)	(49)	(49)	(49)	(49)	(49)	(49)

Govt Low Rate Variance displays the difference between the host hotel's Low Rate and each competitor's. (First row is Low rates for Host.) (X) = Competitor's Rate is LOWER by X.

X = Competitor's Rate is HIGHER by X. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Government Low Rate History

O-X - Open last Report - Sold out this Report														X-X - Sold out last Report - Sold out this Report													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	0	0	0	0	0	0	0	0	0	0	X-X	0	0	0	0	0	0	X-X	X-X	X-X	--	--	--	--	--	--	--
HILTON	X-X	X-X	X-X	X-X	O-X	O-X	O-X	O-X	X-X	X-X	O-X	O-X	0	0	0	X-X	X-X	0	X-X	X-X	179						
HYATT REGENCY	0	0	0	0	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	197	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	X-X	0	X-X	0	0	X-X	X-X	X-X	X-X							
OMNI	0	0	0	0	0	0	93	93	93	0	0	0	0	0	0	0	0	X-X	X-X	0	--	--	--	--	--	--	--
SHERATON	O-X	0	0	0	0	O-X	0	0	0	0	0	0	0	0	0	0	(60)	X-X	X-X	X-X	0	--	--	--	--	--	--

Govt Low Rate History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

High - Low Rate

Comparison

	Thu 5/23	Fri 5/24	Sat 5/25	Sun 5/26	Mon 5/27	Tue 5/28	Wed 5/29	Thu 5/30	Fri 5/31	Sat 6/01	Sun 6/02	Mon 6/03	Tue 6/04	Wed 6/05	Thu 6/06	Fri 6/07	Sat 6/08	Sun 6/09	Mon 6/10	Tue 6/11	Wed 6/12	Thu 6/13	Fri 6/14	Sat 6/15	Sun 6/16	Mon 6/17	Tue 6/18	Wed 6/19
WESTIN																												
High Rate	405	405	405	405	405	405	405	405	405	405	405	405	405	405	405	405	405	405	405	MLS	405	405	405	405	405	405	405	405
Low Rate	99	99	99	175	175	215	215	215	125	125	175	215	215	215	235	175	215	295	MLS	335	335	145	185	175	175	215	215	
Variance	306	306	306	230	230	190	190	190	280	280	230	190	190	190	190	170	230	190	110		70	70	260	220	230	230	190	190
HILTON																												
High Rate	269	219	219	269	269	269	269	269	219	219	269	269	269	269	219	219	269	XXX	XXX	269	269	239	XXX	XXX	269	269	269	
Low Rate	109	99	99	99	179	179	179	109	109	109	109	179	199	199	199	109	109	209	XXX	XXX	199	109	109	XXX	XXX	209	209	209
Variance	160	120	120	170	90	90	90	160	110	110	160	90	70	70	70	110	110	60			70	160	130			60	60	60
HYATT REGENCY																												
High Rate	229	144	144	144	144	244	244	244	244	244	244	XXX	XXX	244	244	244	244	244	264	XXX	XXX	264	244	XXX	244	XXX	244	244
Low Rate	144	95	95	95	95	144	144	144	144	144	144	XXX	XXX	144	144	144	144	144	229	XXX	XXX	144	144	XXX	144	XXX	144	144
Variance	85	49	49	49	49	100	100	100	100	100	100			100	100	100	100	100	35			120	100		100		100	100
MARRIOTT																												
High Rate	295	295	275	275	275	275	275	275	275	275	295	295	XXX	275	295	295	295	295	XXX	XXX	295	275	275	XXX	295	295	295	295
Low Rate	209	109	109	169	169	169	169	169	109	109	209	209	XXX	209	209	109	129	209	XXX	XXX	275	209	209	XXX	209	209	209	209
Variance	86	186	166	106	106	106	106	106	166	166	86	86		66	86	186	166	86			20	66	66		86	86	86	86
OMNI																												
High Rate	299	299	299	299	299	299	299	299	299	299	299	299	299	299	299	299	299	299	XXX	299	299	XXX	299	299	299	299	299	299
Low Rate	159	95	99	99	99	159	159	159	139	139	159	159	225	159	159	139	159	159	XXX	299	225	XXX	299	159	159	159	159	159
Variance	140	204	200	200	200	140	140	140	160	160	140	140	74	140	140	160	140	140		0	74		0	140	140	140	140	140
SHERATON																												
High Rate	329	329	329	329	329	329	329	329	329	329	329	329	329	329	329	329	329	CTA	CTA	CTA	329	329	329	329	329	329	329	329
Low Rate	189	99	99	99	99	189	189	189	109	109	189	189	189	189	189	129	129	CTA	CTA	CTA	189	189	129	129	149	149	149	189
Variance	140	230	230	230	230	140	140	140	220	220	140	140	140	140	140	200	200				140	140	200	200	180	180	180	140

High-Low Rate Comparison computes the difference between the Highest non-qualified rate to the lowest non-qualified rate. "XXX" = Sold Out for 1 Night

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Index of Room Types & Rates for this Reporting Period

WESTIN

WEEKEND	99	1K EASTER WEEKEND RATE:TRADITIONAL ROOM:VOICEMAIL:IN RM SAFE:IRON/IRONING BOARD:MINIBAR
GOVT/MLTY	99	1K GOVERNMENT RATE-ID REQUIR:TRADITIONAL NON-SMOKING:BATHROOM TELEPHONE:IRON/IRONING BOARD:IN RM SAFE:DATAPORT
CORPORATE	175	1K BEST AVAILABLE RATE:TRADITIONAL NON-SMOKING:VOICEMAIL:IN RMSAFE:IRON/IRONING BOARD:MINIBAR
RACK RATE	365	1K RACK RATE:TRADITIONAL NON-SMOKING:VOICEMAIL:IN RMSAFE:IRON/IRONING BOARD:MINIBAR
SPECIAL	405	2D PREPAYMENT REQUIRED:INTS R/T MUST BE CHGD TO A CC AT BOOKING. 7-DAYCANCEL POLICY. GUEST MUST FULLY PREPAY ONETRADITIONAL ROOM:HAIRDRYER:IN RM SAFE

** This area has been intentionally abbreviated in order to save space on this Sample Report. Live TIMS Reports have ALL Rates and Roomtypes listed here. **

HILTON

GOVT/MLTY	93	GOVERNMENT RATE:2 DOUBLE BEDS US FEDERAL/MILITARY/STATE/LOCAL/CANADIAN EMPLCONTRACTORS NOT ELIGIBLE
CORPORATE	99	CORPORATE RATE:BED TYPE NOT SPECIFIED NO LD. REQUIRED
SPECIAL	109	BRAVES GRAND SLAM:2 DOUBLE BEDS MUST SHOW BRAVES TKT AT CHECK-INRATES FROM 7d109-199 .DOES NOT INCLUDE TKTS.
WEEKEND	109	BOUNCEBACK WEEKEND:BED TYPE NOT SPECIFIED INCLUDES FULL BREAKFAST FOR 2 ADULTSAVAILABLE FRIDAY-SATURDAY-SUNDAY ONLY
RACK RATE	159	2 DOUBLE BEDS TOWERS ROOM:PRIVATE LEVEL..CONTL BREAKFAST..HORS DOEUVRESHAIRDRYER..IRON-BOARD..FULL CABLE TV..SAFE

** This area has been intentionally abbreviated in order to save space on this Sample Report. Live TIMS Reports have ALL Rates and Roomtypes listed here. **

HYATT

SPECIAL	95	SUPER SAVER GUESTROOM:DELUXE CITY VIEW:380 SQ FT:
WEEKEND	125	HYATT TOUCH WKD* GUESTROOM:DELUXE CITY VIEW:380 SQ FT:
RACK RATE	209	STANDARD RATE 1 KING BED:DELUXE CITY VIEW:380 SQ FT:MAX OF 2 PEOPLE:
CORPORATE	264	CORPORATE RATE REGENCY CLUB:PRIVATE CONCIERGE FLOOR:LOUNGE:CONT BREAKFAST

** This area has been intentionally abbreviated in order to save space on this Sample Report. Live TIMS Reports have ALL Rates and Roomtypes listed here. **

MARRIOTT

GOVT/MLTY	93	GOVT/MILITARY:GOVERNMENT/MILITARY DISCOUNT * STANDARD ROOM - 1 KING OR 2 DBLS-* W/RESTRICTIONS *ID REQUIRED AT CHECK-IN
SPECIAL	109	LEISURE RATE:LEISURE RATE ****STANDARD ROOM****-1 KING OR 2 DOUBLES- RESTRICTIONS APPLY
WEEKEND	139	WEEKEND RATE W BFAST:WEEKEND RATE W/BRKFST FOR 2* PARKING -1 KING OR 2 DOUBLES- INCLUDES BREAKFAST FOR 2 RM SERV OR RESTAURANT *W/RESTRICTIONS
CORPORATE	209	CORPORATE RATE:CORPORATE RATE * STANDARD ROOM -1 KING OR 2 DBLS. *****WITH RESTRICTIONS*****
RACK RATE	275	REGULAR RATE:RACK RATE * STANDARD ROOM -1 KING OR 2 DBLS- * W/RESTRICTIONS

** This area has been intentionally abbreviated in order to save space on this Sample Report. Live TIMS Reports have ALL Rates and Roomtypes listed here. **

OMNI

GOVT/MLTY	93	GOVERNMENT RATE:DELUXE ROOM:MAY REQUIRE ID AT CHECKIN:ONE KING BED
WEEKEND	95	PHENOMENAL FRIDAY:DELUXE ROOM RUN OF HOUSE BED TYPE
SPECIAL	99	SPORTS SPECTACULAR PACKAGE:DELUXE ROOM ONE KING BED
SPECIAL	179	RENDEZVOUS FOR TWO:DELUXE ROOM RUN OF HOUSE BED TYPE
QLFD-SENIOR CITIZENS	203	AARP RATE:DELUXE ROOM:MAY REQUIRE ID AT CHECKIN:ONE KING BED
QLFD-AUTO ASSOC	203	AAA RATE:DELUXE ROOM:MAY REQUIRE ID AT CHECKIN:RUN OF HOUSE BED TYPE
CORPORATE	225	CORPORATE PUBLISHED RATE:DELUXE ROOM ONE KING BED
RACK RATE	299	RACK RATE:DELUXE ROOM RUN OF HOUSE BED TYPE

** This area has been intentionally abbreviated in order to save space on this Sample Report. Live TIMS Reports have ALL Rates and Roomtypes listed here. **

SHERATON

SPECIAL	99	1Q SURE VACATION PROMO:SPECIAL HOLIDAY RATETRADITIONAL NON-SMOKING:CITY VIEW:NORTHTOWER:NEWSPAPER
WEEKEND	109	2D WEEKEND RATE:TRADITIONAL ROOM:CITY VIEW:NORTH TOWER:NEWSPAPER
QLFD-AUTO ASSOC	109	1Q AAA/CAA DISC.RATE/ID REQ:TRADITIONAL NON-SMOKING:CITY VIEW:NORTHTOWER:NEWSPAPER
GOVT/MLTY	119	2D GOVERNMENT RATE-ID REQUIR:DELUXE NON-SMOKING RM:PARTIAL OCEAN VIEW:BALCONY:IN RM SAFE:DATAPORT
WEEKEND	129	1Q WEEKEND RATE:TRADITIONAL NON-SMOKING:CITY VIEW:NORTHTOWER:NEWSPAPER
CORPORATE	149	2D BEST AVAILABLE RATE:TRADITIONAL ROOM:CITY VIEW:NORTH TOWER:NEWSPAPER
QLFD-SENIOR CITIZENS	169	1Q SENIORS.60YRS OR AARP ID:TRADITIONAL NON-SMOKING:CITY VIEW:NORTHTOWER:NEWSPAPER
RACK RATE	289	2D RACK RATE:TRADITIONAL NON-SMOKING:CITY VIEW:NORTHTOWER:NEWSPAPER

** This area has been intentionally abbreviated in order to save space on this Sample Report. Live TIMS Reports have ALL Rates and Roomtypes listed here. **