

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Auto Associations Low Rate

	XXX = Auto Assoc. Rates are Closed but the Hotel is still available											= No Auto Assoc. Rates offered this reporting period																
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	168	168	168	168	168	168	168	168	168	168	168	XXX	168	168	208	208	168	208	XXX	MLS	XXX	XXX	168	208	168	168	XXX	XXX
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	179	179	179	XXX	XXX	188	XXX	XXX	179	XXX	XXX	XXX	XXX	188	188	188
HYATT REGENCY	175	175	175	175	175	175	175	175	197	197	197	XXX	XXX	175	175	175	175	175	197	XXX	XXX	175	175	XXX	175	XXX	175	175
MARRIOTT	157	157	157	157	157	157	157	157	157	157	157	157	XXX	157	XXX	157	157	XXX	XXX	XXX	XXX	XXX	XXX	XXX	157	157	157	157
OMNI	203	107	107	107	107	203	203	203	203	203	203	203	203	203	203	203	203	203	XXX	XXX	203	XXX	XXX	203	203	203	203	203
SHERATON	XXX	109	109	169	169	XXX	169	169	109	109	169	169	169	169	169	109	109	CTA	CTA	CTA	169	169	109	109	169	169	169	169

Auto Assoc. Low Rate displays the lowest rate available to any Auto Assoc. member for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Auto Associations Variance

	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	168	168	168	168	168	168	168	168	168	168	168	XXX	168	168	208	208	168	208	XXX	MLS	XXX	XXX	168	208	168	168	XXX	XXX
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11	11	(29)	XXX	XXX	(20)	XXX	XXX	179	XXX	XXX	XXX	XXX	20	188	188
HYATT REGENCY	7	7	7	7	7	7	7	7	29	29	29	XXX	XXX	7	(33)	(33)	7	(33)	197	XXX	XXX	175	7	XXX	7	XXX	175	175
MARRIOTT	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	(11)	157	XXX	(11)	XXX	(51)	(11)	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(11)	(11)	157	157
OMNI	35	(61)	(61)	(61)	(61)	35	35	35	35	35	35	203	35	35	(6)	(6)	35	(6)	XXX	XXX	203	XXX	XXX	(6)	35	35	203	203
SHERATON	XXX	(59)	(59)	1	1	XXX	1	1	(59)	(59)	1	169	1	1	(39)	(99)	(59)	CTA	CTA	CTA	169	169	(59)	(99)	1	1	169	169

Auto Assoc. Variance displays the difference between the host hotel's Low Rate and each competitor's Low Rate. (First row is Low rates for Host Hotel.) (X) = Competitor's Rate is LOWER than Host Hotel X = Competitors Rate is HIGHER than Host Hotel's rate by x. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Auto Associations Low Rate History

	O-X - Open last Report - Sold out this Report											X-X - Sold out last Report - Sold out this Report																
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	0	0	0	0	0	0	0	0	0	0	0	X-X	0	0	40	40	0	0	X-X	X-X	X-X	--	--	--	--	--	--	--
HILTON	X-X	X-X	X-X	X-X	O-X	O-X	O-X	O-X	X-X	X-X	O-X	O-X	0	0	0	X-X	X-X	0	X-X	X-X	179	--	--	--	--	--	--	--
HYATT REGENCY	0	0	0	0	0	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	197	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	0	X-X	0	X-X	0	0	X-X	X-X	X-X	X-X	--	--	--	--	--	--	--
OMNI	0	0	0	0	0	0	0	203	203	203	0	0	0	0	0	0	0	0	X-X	X-X	0	--	--	--	--	--	--	--
SHERATON	O-X	0	0	0	0	O-X	0	0	0	0	0	0	0	0	0	0	(60)	X-X	X-X	X-X	0	--	--	--	--	--	--	--

Low Auto Assoc. History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Senior Citizens Low Rate

WESTIN

HILTON

HYATT REGENCY

MARRIOTT

OMNI

SHERATON

XXX = Sr Citizen Rates are Closed but the Hotel is still available														= No Sr Citizen Rates offered this reporting period													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
168	168	168	XXX	XXX	XXX	XXX	XXX	168	168	168	168	168	168	168	168	168	168	168	MLS	168	168	168	168	168	168	168	168
XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	155	155	155	XXX	XXX	155	XXX	XXX	155	XXX	XXX	XXX	XXX	155	155	155
119	119	119	119	119	119	119	119	119	119	119	XXX	XXX	134	134	134	134	134	134	XXX	XXX	134	134	XXX	134	XXX	134	134
209	209	209	209	209	209	209	209	209	209	209	209	XXX	209	XXX	209	209	XXX	XXX	XXX	XXX	XXX	XXX	XXX	209	209	209	209
203	107	107	107	107	203	203	203	203	203	203	203	203	203	203	203	203	203	203	XXX	XXX	203	XXX	XXX	203	203	203	203
XXX	169	169	169	169	XXX	169	169	169	169	169	169	169	169	169	169	169	169	CTA	CTA	CTA	169	169	169	169	169	169	169

Sr Citizens Low Rate displays the lowest rate available to any Sr Citizens for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Senior Citizens Variance

WESTIN

HILTON

HYATT REGENCY

MARRIOTT

OMNI

SHERATON

Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
168	168	168	XXX	XXX	XXX	XXX	XXX	168	168	168	168	168	168	168	168	168	168	168	MLS	168	168	168	168	168	168	168	168
XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(13)	(13)	(13)	XXX	XXX	(13)	XXX	XXX	(13)	XXX	XXX	XXX	XXX	(13)	(13)	(13)
(49)	(49)	(49)	119	119	119	119	119	(49)	(49)	(49)	XXX	XXX	(34)	(34)	(34)	(34)	(34)	(34)	XXX	XXX	(34)	(34)	XXX	(34)	XXX	(34)	(34)
41	41	41	209	209	209	209	209	41	41	41	41	XXX	41	XXX	41	41	XXX	XXX	XXX	XXX	XXX	XXX	XXX	41	41	41	41
35	(61)	(61)	107	107	203	203	203	35	35	35	35	35	35	35	35	35	35	XXX	XXX	35	XXX	XXX	35	35	35	35	35
XXX	1	1	169	169	XXX	169	169	1	1	1	1	1	1	1	1	1	1	CTA	CTA	CTA	1	1	1	1	1	1	1

Sr Citizens Low Rate Variance displays the difference between the host hotel's Low Rate and each competitor's. (First row is Low rates for Host.) (X) = Competitor's Rate is LOWER by X.

X = Competitor's Rate is HIGHER by X. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Senior Citizens Low Rate History

WESTIN

HILTON

HYATT REGENCY

MARRIOTT

OMNI

SHERATON

O-X - Open last Report - Sold out this Report														X-X - Sold out last Report - Sold out this Report													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
0	0	0	0	0	0	0	0	0	0	0	X-X	0	0	40	40	0	0	X-X	X-X	X-X	--	--	--	--	--	--	--
X-X	X-X	X-X	X-X	O-X	O-X	O-X	O-X	X-X	X-X	O-X	O-X	0	0	0	X-X	X-X	0	X-X	X-X	179							
0	0	0	0	0	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	197	X-X	X-X	--	--	--	--	--	--	--
0	0	0	0	0	0	0	0	0	0	0	0	X-X	0	X-X	0	0	X-X	X-X	X-X	X-X							
0	0	0	0	0	0	0	203	203	203	0	0	0	0	0	0	0	0	X-X	X-X	0	--	--	--	--	--	--	--
O-X	0	0	0	0	O-X	0	0	0	0	0	0	0	0	0	0	0	(60)	X-X	X-X	X-X	0	--	--	--	--	--	--

Low Sr Citizens History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report

TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

Government Low Rate

XXX = Govt Rates are Closed but the Hotel is still available														= No Govt Rates offered this reporting period													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	99	99	99	XXX	XXX	XXX	XXX	XXX	110	110	110	110	110	110	110	110	110	110	MLS	110	110	110	110	110	110	110	110
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	93	93	93	XXX	XXX	93	XXX	XXX	93	XXX	XXX	XXX	XXX	93	93	93
HYATT REGENCY																											
MARRIOTT	93	93	93	93	93	93	93	93	93	93	93	XXX	93	XXX	93	93	XXX	XXX	XXX	XXX	XXX	XXX	XXX	93	93	93	93
OMNI	93	93	93	93	93	93	93	93	93	93	93	93	93	93	93	93	93	XXX	XXX	93	XXX	XXX	93	93	93	93	93
SHERATON	XXX	110	110	110	110	XXX	110	110	110	110	110	110	110	110	110	110	CTA	CTA	CTA	119	119	119	119	119	119	119	119

Govt Low Rate displays the lowest rate available to any Govt employee for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Government Variance

Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	99	99	99	XXX	XXX	XXX	XXX	XXX	110	110	110	110	110	110	110	110	110	110	MLS	110	110	110	110	110	110	110	110
HILTON	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	(75)	(75)	(75)	XXX	XXX	(75)	XXX	XXX	(75)	XXX	XXX	XXX	XXX	(75)	(75)	(75)
HYATT REGENCY	(168)	(168)	(168)						(168)	(168)	(168)	XXX	XXX	(168)	(168)	(168)	(168)	(168)	XXX	XXX	(168)	(168)	XXX	(168)	XXX	(168)	(168)
MARRIOTT	(75)	(75)	(75)	93	93	93	93	93	(75)	(75)	(75)	(75)	XXX	(75)	XXX	(75)	(75)	XXX	XXX	XXX	XXX	XXX	XXX	(75)	(75)	(75)	(75)
OMNI	(75)	(75)	(75)	93	93	93	93	93	(75)	(75)	(75)	(75)	(75)	(75)	(75)	(75)	(75)	XXX	XXX	(75)	XXX	XXX	(75)	(75)	(75)	(75)	(75)
SHERATON	XXX	(58)	(58)	110	110	XXX	110	110	(58)	(58)	(58)	(58)	(58)	(58)	(58)	(58)	CTA	CTA	CTA	(49)	(49)	(49)	(49)	(49)	(49)	(49)	(49)

Govt Low Rate Variance displays the difference between the host hotel's Low Rate and each competitor's. (First row is Low rates for Host.) (X) = Competitor's Rate is LOWER by X.

X = Competitor's Rate is HIGHER by X. "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

Government Low Rate History

O-X - Open last Report - Sold out this Report														X-X - Sold out last Report - Sold out this Report													
Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	0	0	0	0	0	0	0	0	0	0	X-X	0	0	0	0	0	0	X-X	X-X	X-X	--	--	--	--	--	--	--
HILTON	X-X	X-X	X-X	X-X	O-X	O-X	O-X	O-X	X-X	X-X	O-X	O-X	0	0	0	X-X	X-X	0	X-X	X-X	179						
HYATT REGENCY	0	0	0	0	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	197	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	X-X	0	X-X	0	0	X-X	X-X	X-X	X-X							
OMNI	0	0	0	0	0	0	93	93	93	0	0	0	0	0	0	0	0	X-X	X-X	0	--	--	--	--	--	--	--
SHERATON	O-X	0	0	0	0	O-X	0	0	0	0	0	0	0	0	0	0	(60)	X-X	X-X	X-X	0	--	--	--	--	--	--

Govt Low Rate History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report