

# TIMS Competitive Rate Analysis Report for the Sample Report

TIMS Code: Sample

Reporting Period:

Data Captured:

## Low Corp Rate

	- "Low Rate Alert"														- "High Rate Alert"													
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	215	175	175	175	175	215	215	215	175	175	175	215	215	215	215	235	175	215	295	MLS	335	335	175	195	175	175	215	215
HILTON	189	99	99	99	189	189	189	189	109	109	199	199	199	199	199	109	109	209	XXX	XXX	199	199	199	XXX	XXX	209	209	209
HYATT REGENCY	209	XXX	XXX	XXX	XXX	209	209	209	209	209	209	XXX	XXX	209	209	209	209	209	229	XXX	XXX	229	209	XXX	209	XXX	209	209
MARRIOTT	209	209	209	169	169	169	169	169	169	169	209	209	XXX	209	209	209	209	209	209	XXX	XXX	XXX	209	209	XXX	209	209	209
OMNI	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	225	XXX	299	225	XXX	299	225	225	225	225	225
SHERATON	189	219	219	219	189	189	189	189	219	219	189	189	189	189	189	219	CTA	CTA	CTA	189	189	219	219	149	149	149	189	189

Low "Corp" Rate shows the lowest non-qualified Corporate, Rack or Best Available rate (whichever is lower) for a one-night stay.

"XXX" = Sold Out for 1 Night "UTC"=Unable to Connect "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

## Low Corp Variance

	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	215	175	175	175	175	215	215	215	175	175	175	215	215	215	215	235	175	215	295	MLS	335	335	175	195	175	175	215	215
HILTON	(26)	(76)	(76)	(76)	14	(26)	(26)	(26)	(66)	(66)	24	(16)	(16)	(16)	(16)	(126)	(66)	(6)	XXX	XXX	(136)	(136)	24	XXX	XXX	34	(6)	(6)
HYATT REGENCY	(6)	XXX	XXX	XXX	XXX	(6)	(6)	(6)	34	34	34	XXX	XXX	(6)	(6)	(26)	34	(6)	(66)	XXX	XXX	(106)	34	XXX	34	XXX	(6)	(6)
MARRIOTT	(6)	34	34	(6)	(6)	(46)	(46)	(46)	(6)	(6)	34	(6)	XXX	(6)	(6)	(26)	34	(6)	XXX	XXX	XXX	(126)	34	XXX	34	34	(6)	(6)
OMNI	10	50	50	50	50	10	10	10	50	50	50	10	10	10	10	(10)	50	10	XXX	299	(110)	XXX	124	30	50	50	10	10
SHERATON	(26)	44	44	44	14	(26)	(26)	(26)	44	44	14	(26)	(26)	(26)	(26)	(46)	44	CTA	CTA	CTA	(146)	(146)	44	24	(26)	(26)	(66)	(26)

Low Corp Variance shows the difference between the host hotel's and each competitor's Low Corp Rate. (Top row is Host Hotel's Low Corp.) "XXX" = Sold Out for 1 Night "UTC"=Unable to Connect X = Competitors Rate is HIGHER than Host Hotel's rate by x. (X) = Competitor's Rate is LOWER than Host Hotel's rate by x. "MLS"=Minimum Length of Stay "CTA"=Closed to Arrival

## Low Corp History

	O-X - Open last Report - Sold out this Report														X-X - Sold out last Report - Sold out this Report													
	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed
	5/23	5/24	5/25	5/26	5/27	5/28	5/29	5/30	5/31	6/01	6/02	6/03	6/04	6/05	6/06	6/07	6/08	6/09	6/10	6/11	6/12	6/13	6/14	6/15	6/16	6/17	6/18	6/19
WESTIN	0	0	0	(20)	0	0	0	0	0	0	0	(40)	0	0	0	40	0	0	0	MLS	335	--	--	--	--	--	--	--
HILTON	0	0	0	0	(10)	(10)	(10)	(10)	(30)	(30)	0	0	0	0	0	0	(30)	0	X-X	X-X	(140)	--	--	--	--	--	--	--
HYATT REGENCY	0	X-X	X-X	X-X	O-X	0	0	0	0	0	0	X-X	X-X	0	0	0	0	0	229	X-X	X-X	--	--	--	--	--	--	--
MARRIOTT	0	0	0	0	0	0	0	0	0	0	0	0	O-X	0	0	0	0	0	X-X	X-X	O-X	--	--	--	--	--	--	--
OMNI	0	0	0	0	0	0	0	225	225	225	0	0	0	0	0	0	0	0	X-X	299	0	--	--	--	--	--	--	--
SHERATON	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	40	70	CTA	CTA	CTA	0	--	--	--	--	--	--	--

Low Corp History calculates the increase or decrease of rates from the same date on your last report. New = New Competitor (No history)

"O" = No Change "--" = No History "O-X" = Open last Report but Sold Out on this Report "X-X" = Sold Out on last Report and Sold Out on this Report